



Press Release  
3 July 2015

## **NEW CONTRACT**

### **ARLA FOODS - Europe's second largest dairy group – trusts STEF with the transport and logistics of its fresh products in France**

Jean-Dominique CASTELLANI, Managing Director of ARLA FOODS France (Europe's second largest dairy group) and Serge CAPITAINE, Deputy Executive Officer of STEF (European specialist for cold logistics for food and thermo sensitive products.) have signed a new contract for the provision of transport and logistics services for fresh food products (+2°C / +4°C) which will cover the delivery of 15,000 tonnes of cheese, butter and cream annually to over 500 locations in France.

#### **The ARLA FOODS – STEF partnership involves:**

- 15,000 tonnes of fresh products delivered annually to over 500 destinations.
- 50 different products concerned
- A permanent storage capacity of 1,000 palettes
- A guaranteed chilled environment (+2°C / +4°C)



(l-r):  
Jean-Dominique Castellani, Managing Director, Arla Foods France,  
and Serge Capitaine, Deputy Executive Officer, STEF

**Jean-Dominique CASTELLANI, Managing Director, ARLA FOODS France:** *“The STEF Group has been an ARLA FOODS agri-food supply chain partner since 2007, so we are very happy to be partnering with them in order to execute our development strategy and optimise our logistics processes. STEF submitted a comprehensive logistics proposal which both meets our needs and caters to our production and distribution requirements. Their cutting-edge fresh food products expertise (+2°C / +4°C) and their ability to deliver in France within 24 hours, 6 days a week, were decisive to our choice of partner. Furthermore, STEF’s Brignais and Plessis-Belleville sites are ideal hubs for product delivery both in the North and South of the country.”*

The contract means that STEF will perform qualitative and quantitative checks on goods coming from a range of ARLA FOODS sites located in France, Germany and Denmark and arriving in Brignais (Rhône-Alpes) and Plessis-Belleville (Picardy). STEF will manage both the storage of goods at a controlled temperature and the preparation and co-packing of orders.

Furthermore, STEF will manage all of the upstream transport tasks for any delivery network (large-scale retail and non-domestic catering) and any volume to destinations in France with next-day delivery guaranteed.

To ensure comprehensive traceability and to monitor deliveries, STEF will provide optimised logistics services thanks to the group's WMS and TMS ICT systems. Exclusive, web-based stock management services (e-stock, e-order, etc.) will also be made available.

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#### **About STEF - [www.stef.com](http://www.stef.com)**

STEF is Europe's specialist temperature-controlled logistics group for agri-food and heat-sensitive products. Our mission is to securely bridge the gap between industry and retailers. The group provides transport, logistics and ICT systems for all temperature-controlled deliveries (from -25°C to +18°C). The group is active in 7 European countries (Belgium, Spain, France, Italy, the Netherlands, Portugal and Switzerland). The group employs a staff of 16,000, has 225 platforms and warehouses and has access to 4,000 vehicles (2,000 of which are owned by the group). STEF's turnover for 2014 stood at €2,765.4 million.

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#### **About ARLA FOODS**

Arla Foods is a dairy cooperative comprising over 13,400 members in Sweden, Denmark, the United Kingdom, Germany, Belgium and Luxembourg. Arla Foods handles over 13.4 billion kg of milk annually. Arla Foods dairy products are sold throughout the world under three brand names: Arla®, Castello®, Lurpak®. Arla Foods global turnover for 2014 amounted to €10.6 billion.